

# COMPANY PROFILE

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# ABOUT COMPANY

**Techmarobea is a leading commodities company specializing in sustainable solutions for recycling, waste management, renewable energy, and the importation of Automotive Gas Oil (AGO). We are dedicated to addressing environmental challenges and creating a more sustainable future through innovative technologies and responsible practices.**

# WELCOME MESSAGE

## Welcome Message from the CEO

Dear Team,

I am delighted to extend a warm welcome to each and every member of our esteemed Techmarobea family. As the newly appointed CEO, I am honored to lead this exceptional team and embark on an exciting journey together. First and foremost, I want to express my appreciation for the hard work, dedication, and passion that each of you brings to our organization. It is your unwavering commitment to excellence that has established Techmarobea as a respected player in the commodities industry, and I have no doubt that together we will reach even greater heights. At Techmarobea, we have a rich legacy of delivering exceptional services and solutions to our clients. As we move forward, my vision for our company is clear: to drive growth, innovation, and sustainable success. We will achieve this by embracing strategic initiatives, fostering a culture of collaboration, and staying at the forefront of industry advancements.

One of our key priorities is market expansion and diversification. We will actively explore new opportunities, enter emerging markets, and diversify our commodity portfolio to ensure resilience and sustained growth. By understanding market trends and anticipating customer needs, we will position ourselves as the preferred partner for businesses seeking reliable and innovative solutions.

Operational excellence is another crucial aspect of our strategy. We will focus on optimizing our processes, streamlining our supply chain, and leveraging advanced technologies. By doing so, we will enhance our efficiency, reduce costs, and deliver even greater value to our clients. Together, we will ensure that our operations are aligned with the highest standards of excellence.

Innovation and technology will be integral to our success. We will invest in research and development, embracing cutting-edge technologies such as data analytics, artificial intelligence, and blockchain. By harnessing the power of innovation, we will unlock new insights, improve risk management, and optimize our trading and logistics operations. As a responsible corporate citizen, we are deeply committed to sustainability. We will embed sustainable practices into our strategy, actively monitor our environmental impact, promote responsible sourcing, and support initiatives that drive positive social change. By integrating sustainability into everything we do, we will not only protect our planet but also strengthen our long-term viability.

To achieve our goals, strategic partnerships and alliances will be instrumental. We will seek collaborations with key industry stakeholders, suppliers, and clients. Together, we will build resilient value chains, foster innovation, and create mutual success. I firmly believe that by working together and leveraging our collective strengths, we can achieve more than we ever thought possible.

Finally, I want to emphasize the importance of our exceptional team. Our success depends on you—your skills, your expertise, and your dedication. I am committed to fostering a supportive and inclusive work environment where each of you can thrive and grow. We will invest in your development, empower you to take ownership of your work, and recognize your contributions. Together, we will create a culture of excellence that propels us forward.

I am truly excited about the journey ahead, and I am confident that, with our shared vision, unwavering commitment, and collaborative spirit, we will achieve remarkable success. Let us embark on this path together, embracing challenges as opportunities, and creating a future that we can all be proud of.

Thank you for being part of Techmarobea. I look forward to working closely with each of you, as we build a brighter tomorrow, one step at a time.

Warm regards,

# OUR VISION & MISSION

## VISION

At Techmarobea, our vision is to be a global leader in sustainable commodities, revolutionizing waste management and energy production. We strive to transform waste into valuable resources, promote renewable energy adoption, and contribute to a cleaner, greener planet.

## MISSION

Our mission is to provide comprehensive and eco-friendly solutions that optimize resource utilization, minimize waste, and reduce carbon emissions. We are committed to leveraging cutting-edge technologies and industry expertise to drive innovation, promote circular economy principles, and deliver tangible environmental and economic benefits.



**VISION**



**MISSION**

# WHAT SETS APART

- 1. Expertise:** Our team of seasoned professionals possesses extensive experience and in-depth knowledge across various commodities sectors. We leverage this expertise to provide tailored solutions that meet the unique needs of each client.
- 2. Global Reach:** With a widespread network of partners, suppliers, and clients, we have a truly global presence. This allows us to access diverse markets, source high-quality commodities, and deliver efficient solutions across continents.
- 3. Innovation:** We embrace innovation and leverage the latest advancements in technology to streamline processes, enhance operational efficiency, and stay ahead of market trends. By employing cutting-edge tools and analytics, we offer our clients a competitive edge in an ever-evolving industry.
- 4. Ethical Practices:** We are committed to conducting our business ethically and responsibly. We adhere to strict compliance standards, prioritize sustainability, and foster long-term relationships based on trust, transparency, and integrity.

# OUR SERVICES

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## Key Areas of Expertise:

- 1. Recycling and Waste Management:** Techmarobea specializes in advanced recycling processes and waste management solutions. We employ state-of-the-art technologies to efficiently collect, sort, and process various types of waste materials. By maximizing recycling rates and minimizing landfill disposal, we contribute to the conservation of natural resources and the reduction of environmental impact.
- 2. Waste-to-Energy Conversion:** We have pioneered innovative techniques for converting waste into valuable energy sources. Through our expertise in Waste-to-LNG Gas and Waste-to-Diesel technologies, we transform organic waste into clean-burning fuels. This approach not only reduces dependence on fossil fuels but also helps to mitigate greenhouse gas emissions.
- 3. Compost Fertilizer Production:** At Techmarobea, we believe in the potential of waste to nourish the soil and enhance agricultural productivity. Through our waste-to-compost fertilizer processes, we convert organic waste into high-quality fertilizers. This sustainable practice promotes circular economy principles, reduces reliance on synthetic fertilizers, and supports eco-friendly farming practices.
- 4. Solar Energy Solutions:** We are committed to accelerating the adoption of renewable energy sources. Techmarobea offers customized solar energy solutions, including design, installation, and maintenance of solar power systems. By harnessing the power of the sun, we help businesses and communities reduce their carbon footprint and achieve energy independence.
- 5. Importation of Automotive Gas Oil (AGO):** Techmarobea is a trusted partner in the importation and distribution of Automotive Gas Oil (AGO). We ensure the reliable supply of high-quality AGO, meeting the stringent industry standards. Our expertise in logistics and distribution allows us to provide efficient and timely delivery to our clients.

# OUR SERVICE

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## *ENERGY*

**We are getting our footprint in trading oil and petroleum products. We buy, sell and move barrels more efficiently and invest in world-class assets that benefit end-users. We retain our edge by continually improving logistics, service and performance. We strategically handle large volumes of coal for off take to our end users.**



# OUR SERVICE

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## *METALS & MINERALS*

**We trade in metals and minerals. We are always on the lookout for better ways to connect producers with end users. We streamline and simplify supply chains. We participate in off-take agreements and develop downstream outlets. We form strategic alliances and invest in infrastructure.**

**This business includes commodities such as chrome, copper, zinc, & lead, nickel, ferroalloys, alumina & aluminium, iron ore and gold.**





# OUR SERVICES

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## *AGRICULTURE*

**Techmarobea is a market leader in originating, handling, processing and marketing agricultural commodities, including grain, wheat, maize, flours, oilseeds, pulses, sugar, rice, cotton, vegetable oils, flowers, tea, coffee, protein meals, biodiesel, honey, fruits and nuts.**



# OUR SERVICES

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## *TECHNOLOGY*

We develop software and mobile applications as well as market those produced by third parties.



# SUSTAINABILITY AND ETHICAL PRACTICES

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**Techmarobea is committed to conducting our business in an ethical, socially responsible, and environmentally conscious manner. We adhere to strict compliance standards, prioritize worker safety, and actively promote sustainable practices throughout our operations. By fostering partnerships and engaging with local communities, we strive to make a positive impact and contribute to the sustainable development of the regions we operate in.**

**At Techmarobea, we are passionate about leveraging technology and innovation to create a better world. Join us in our mission to revolutionize waste management, drive renewable energy adoption, and build a more sustainable future for generations to come.**



**Ethics**

# OUR STRATEGY

Techmarobea is committed to executing a comprehensive and impactful strategy that positions us as a leader in sustainable commodities and renewable energy solutions. Our strategy encompasses several key pillars that drive our growth, innovation, and long-term success.

- 1. Sustainability and Circular Economy:** We prioritize sustainability in all aspects of our operations. Our strategy focuses on promoting a circular economy by optimizing resource utilization and minimizing waste. We invest in advanced recycling technologies and waste management systems to maximize recycling rates, reduce landfill waste, and extract valuable resources from various waste streams. By closing the loop and converting waste into valuable commodities, we contribute to a more sustainable and resource-efficient future.
- 2. Technological Innovation and R&D:** We embrace technological innovation as a driving force behind our strategy. We continuously invest in research and development to stay at the forefront of emerging technologies and industry trends. By harnessing advancements in waste-to-energy conversion, renewable energy, and process optimization, we enhance our capabilities and deliver cutting-edge solutions to our clients. We foster a culture of innovation, encouraging our teams to explore new ideas, pilot projects, and collaborate with technology partners to develop sustainable and efficient processes.
- 3. Diversification and Market Expansion:** We seek opportunities for diversification and expansion in both our product offerings and geographical reach. By identifying emerging market trends and customer needs, we strategically expand our portfolio to address new challenges and provide comprehensive solutions. We explore partnerships and alliances to strengthen our capabilities, enter new markets, and access new customer segments. Through proactive market research, we aim to stay agile and adaptable in an evolving business landscape.
- 4. Customer-Centric Approach:** Our strategy revolves around our customers. We are dedicated to understanding their needs, providing tailored solutions, and delivering exceptional customer experiences. We engage in continuous dialogue with our clients, actively seeking their feedback to refine our offerings and anticipate their future requirements. By building strong and long-lasting relationships, we aim to become their trusted partner in sustainability and renewable energy solutions.
- 5. Collaboration and Partnerships:** We recognize the power of collaboration in driving our strategy. We actively seek strategic partnerships and alliances with industry leaders, technology providers, research institutions, and governmental organizations. These collaborations enable us to leverage complementary strengths, access new expertise, and jointly develop innovative solutions. By fostering a network of like-minded partners, we accelerate the adoption of sustainable practices and create a greater impact on a global scale.
- 6. Operational Excellence and Efficiency:** We strive for operational excellence to maximize efficiency, reduce costs, and enhance our competitive advantage. We optimize our processes, streamline our supply chain, and embrace digital transformation to drive productivity and deliver value to our stakeholders. We invest in the development of our workforce, providing them with the necessary tools, training, and support to excel in their roles. Through continuous improvement and data-driven decision-making, we ensure the highest standards of quality, safety, and performance.

By executing this comprehensive strategy, Techmarobea aims to be at the forefront of sustainable commodities and renewable energy solutions. We are committed to making a positive impact on the environment, driving innovation, and creating value for our clients, partners, and the communities in which we operate. Together, we will build a more sustainable future and contribute to a greener planet.

# PRIVACY POLICY

## Privacy Policy

Effective Date: [Date]

At Techmarobeia, we are committed to protecting the privacy and confidentiality of our clients, partners, employees, and website visitors. This Privacy Policy outlines how we collect, use, disclose, and protect personal information in accordance with applicable data protection laws and regulations.

### 1. Information We Collect:

We may collect personal information from individuals in various ways, including but not limited to:

- a. **Information provided by you:** When you interact with us, such as when you contact us, register for our services, or visit our website, we may collect personal information such as your name, email address, contact details, and other information voluntarily provided by you.
- b. **Information collected automatically:** We may collect certain information automatically when you visit our website or use our services. This information may include IP addresses, browser type, operating system, referring URLs, and other usage data.

### 1. Use of Personal Information:

We may use personal information for the following purposes:

- a. **Providing services:** To deliver the services you have requested, including waste management, recycling, renewable energy solutions, and importation of Automotive Gas Oil (AGO).
- b. **Communication:** To communicate with you, respond to your inquiries, and provide you with updates, newsletters, and promotional materials related to our services, subject to your preferences and applicable laws.
- c. **Improving our services:** To analyze and enhance our services, develop new offerings, and personalize your experience with us.
- d. **Compliance with legal obligations:** To comply with legal and regulatory requirements, including anti-money laundering laws, tax obligations, and government requests.
- e. **Protecting our rights:** To protect the rights, safety, and property of Techmarobeia, our clients, and others, as required or permitted by law.

### 1. Information Sharing and Disclosure:

We may share personal information in the following circumstances:

- a. **Service providers:** We may engage trusted third-party service providers to assist us in delivering our services. These providers have access to personal information only as necessary to perform their functions and are obligated to maintain the confidentiality and security of the data.
- b. **Business transfers:** In the event of a merger, acquisition, or sale of all or a portion of our assets, personal information may be transferred to the acquiring entity or third parties involved in the transaction.
- c. **Legal requirements:** We may disclose personal information if required to do so by law, court order, or governmental request, or to protect the rights, property, or safety of Techmarobeia, our clients, or others.

### 1. Data Security:

We take appropriate technical and organizational measures to safeguard personal information against unauthorized access, disclosure, alteration, or destruction. We maintain industry-standard security practices and procedures to protect personal information from loss, misuse, or unauthorized access.

### 1. Data Retention:

We retain personal information for as long as necessary to fulfill the purposes outlined in this Privacy Policy unless a longer retention period is required or permitted by law. The retention period may vary depending on the nature of the information and the purposes for which it was collected.

### 1. Your Rights:

You may have certain rights regarding your personal information, including the right to access, correct, delete, or restrict its processing. To exercise these rights or inquire about the personal information we hold about you, please contact us using the information provided in the "Contact Us" section below.

### 1. Changes to this Privacy Policy:

We may update this Privacy Policy from time to time to reflect changes in our practices or legal obligations. We encourage you to review this Privacy Policy periodically for any updates. The revised Privacy Policy will be effective upon posting on our website.



# PRIVACY POLICY

# CONTACT DETAILS



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